

Our client is a leading global financial services firm providing investment banking, securities and investment management services to a substantial and diversified client base that includes corporations, financial institutions, governments and high net worth individuals. The firm is headquartered in New York and maintains offices in London, Frankfurt, Tokyo, Hong Kong and other major financial centres around the world. We are looking for a seasoned and service oriented

## Senior Private Banker / UHNW

to join the team based in Frankfurt,  
covering clients in Germany

### The Division

The Private Wealth Management Group develops and manages relationships with wealthy individuals and family groups, advising them on ways to structure their financial assets with a distinctive asset allocation and risk management view.

### Your Responsibilities

- Identify new business opportunities
- Develop and manage relationships with high net worth individuals by providing them with tailored investment advice on asset allocation and implementation of portfolios across different asset classes like equities, fixed income, alternative investments and currencies
- Filtering of product, managers' and research in order to highlight the best and most appropriate investment opportunities in context with the client's objectives
- Create investment ideas and execute transactions
- Provide structured solutions, i.e. hedging strategies
- Work together with other divisions to leverage franchise and give clients access to superior investment opportunities
- Analyze clients' existing wealth structures and help them to optimize their portfolios and investments

### Your Profile

- University degree
- Minimum of 5 years experience in Wealth Management, Investment Management, Institutional Investor Advisory or Advisory Services focused on the needs of the target client group
- Strong network among UHNWs and intermediaries of UHNWs
- Demonstrated interest and knowledge of finance, economics and global capital markets
- Strong entrepreneurial skills
- Creative thinking with good business acumen
- Excellent interpersonal skills and a desire to work in a team oriented environment
- Resourceful, energetic, attentive to detail and capable of multi-tasking in a fast-paced environment
- Strong oral and written communication skills in German and English

**Our Contact**

Please send your application papers (including your period of notice and your desired compensation package) to

[job@michelconsult.com](mailto:job@michelconsult.com)

For any questions or further information please get in touch with our consultants Marcus Michel via +49.(0)6174.25 80 161 or Helga Hofer via +49.(0)6174.93 00 20

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